



RABObank nr. : 36.55.111.61
Postgiro nr. : 315415
Reg.KVK-nr : 30077274
MD/ND¹

Tel.: 00 31 297 261012
Fax: 00 31 297 264617
Email DJRHOUT@XS4ALL.NL
Mijdrecht, 2009-12-23

Dear Madame, Dear Sir,

You have contacted our partner Alexander and Denis Ezhikeev in Siberia regarding wood products.

We can offer You the following woodproducts:

Species: Manly Siberian Larch, Pinus and some Picea lumber.

Moisture: 8-12% or 12-18% or max. 22% MC

Quality : 0+I-III, IV, V acc. to GOST 26002-83 export grading rules. In III, IV and V we don't allow wane.

Logs 1 : for 0+I-III we use export grade logs, so finer logs and high grade sawn logs.

Logs 2 : for III, depends on inquiry and if we can sell the 0, I-II boards.

Logs 3 : for I-IV, 50% export logs + 50 % national quality logs.

Logs 4 : for IV and V we use only national quality logs.

Picture : Larch flitches



Log length: We use manly 6m10 logs, so our length specification are long, for example.

50-75% 270+300+330+360+395cm

25-50% 420+450+480+510+540+570cm, heavy 600cm. Cut off sawn +50mm

¹ *Derlage Junior Hout V.O.F.,
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Sizes : per thickness we need an order for min. 1 kiln.

25mm +/- 95m³ = 1 kiln = 3 containers
32mm +/- 105m³ = 1 kiln = 3 containers
38mm +/- 115m³ = 1 kiln = 3 containers
50mm +/- 140m³ = 1 kiln = 4 containers
65mm +/- 150m³ = 1 kiln = 4 containers
75mm +/- 160m³ = 1 kiln = 5 containers

High volumes are possible in IV and V. (1000-2000m³ per month)

Widths:

We can offer You 150+200mm only or 100+125+150+175+200+225+250+275+300mm or 100+150+200+250+300 at random. We can also offer smaller or only 150mm wide.

Prices : Euro /m³ FOB St.Petersburg or Novorossiysk in 40' container

Payment: irrevocable, divisible, transferable L/C

Documentation : 3/3rd invoice, 3/3rd b/l, 3/3rd specification, other required documents.

Certification: Alexander doesn't have FSC nor PEFC, but we are willing to state (in English) on paper that the goods are from legal origin. If wanted we can provide You with documentation (for example Waybill) were the logs were bought and harvest (in Russian).

Claims: Unfortunately claims can always occur. Claims should be descript according to the ATIB international ruling. So description of claim and if necessary pictures. After that we will decide to accept your claim or to visit Your company for a closer inspection of the claim. In case we recognize the claim we can only solve the claim with money or new shipments. We aren't able to take the goods back.

If You send us Your inquiry we will send You an offer and a leaflet about larch lumber and more pictures about the qualities Alexander produce.

Awaiting Your news with interest,
best regards,
D.Jr.Hout VOF

Michael Derlage

Skype : DJRHOUT

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